



INTERNATIONAL (PVT) LTD.

# COMPANY PROFILE

Seven Win International (Pvt) Ltd is a leading project consultancy and international trading biz company that was established in 2018. Our mission is to provide our clients with the best solutions for their global business endeavors.

## Seven Win International (Pvt) Ltd.

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## INTRODUCTION

7 Win International (Pvt) Ltd is a leading international trade and project consultancy company that was established in 2018. The company's vision is to be the preferred partner for its clients in their global business endeavours. The company's mission is to provide its clients with the best solutions and services for their international trade and project needs. The company's values are Service, Ethics, Vision, Empowerment, Networking.

The company offers a wide range of services, such as consultancy services towards business and productivity development, project management, funding arrangements, trading activities, manufacturing, hospitality, and ayurveda. The company has a team of experienced and knowledgeable professionals who can help its clients navigate the global marketplace and achieve their international business goals. The company has a strong network of contacts and partners in various countries and sectors, which enables it to provide customized solutions for its clients.

The company is currently focusing on a fertilizer project in Sri Lanka, which aims to enhance the agricultural productivity and sustainability of the country. The company is working with reputable suppliers and manufacturers of fertilizer products, as well as local authorities and stakeholders, to ensure the successful implementation of the project.

The company is committed to delivering high-quality products and services that meet the needs and expectations of its clients. The company also believes in social responsibility and environmental stewardship, and it adheres to the highest ethical standards in its business practices.

## **What We Do,**

- **Consultancy Services**

Business and productivity development, including strategic project management, production, human resources management, supply chain management, marketing and other related services.

- **Representation**

Acting as the authorized local agents or representatives or consortiums and consultants for foreign funded projects and engaging in project construction and management services.

- **Funding Arrangement**

Engaging in funding arrangements, coordinating and consulting for projects both local and international investors and banks.

- **Manufacturing**

Engaging in the business of manufacturing of industrial, agricultural, fisheries and livestock products.

- **Hospitality**

Operating hotels, guest houses and restaurants for both local and foreign visitors and engaging in related management services.

## Why Choose Us,

- **Consultancy services towards business and productivity development:** We provide you with expert advice and guidance on how to improve your business performance and achieve your strategic goals. We help you identify and analyze your strengths, weaknesses, opportunities, and threats, and devise effective solutions and action plans to address them. We also assist you in managing your projects from inception to completion, ensuring that they are delivered on time, within budget, and with the desired quality and outcomes. We apply the best practices and methodologies of project management, such as agile, waterfall, scrum, and lean, to suit the specific needs and requirements of each project. We also help you optimize your production processes and operations, by applying the principles and tools of lean manufacturing, total quality management, six sigma, and kaizen. We help you reduce waste, increase efficiency, enhance quality, and improve customer satisfaction. We also help you manage your human resources effectively, by providing services such as recruitment, training, development, performance appraisal, compensation, and retention. We help you attract, develop, motivate, and retain the best talent for your organization, and create a positive and productive work environment and culture. We also help you manage your supply chain efficiently, by providing services such as sourcing, procurement, logistics, inventory, distribution, and customer service. We help you optimize your supply chain network, reduce costs, increase speed, and ensure reliability and responsiveness. We also help you market your products and services effectively, by providing services such as market research, segmentation, targeting, positioning, branding, advertising, promotion, and sales. We help you understand your customers' needs, preferences, and behaviors, and create and deliver value propositions that meet or exceed their expectations. By choosing us for consultancy services, you can benefit from our experience, knowledge, skills, and network in various aspects of business management and development. You can also benefit from our cost-effectiveness, quality, reliability, efficiency, innovation, and customer satisfaction.
- **Project management:** We provide you with project management services for various types of projects, such as infrastructure, construction, energy, agriculture, fisheries, livestock, hospitality, and ayurveda. We handle all aspects of project management, such as planning, execution, monitoring, control, and closure. We ensure that the projects are aligned with the objectives, scope, budget, schedule, quality, and risks of your organization. We also coordinate and communicate with all the stakeholders involved in the projects, such as the suppliers, contractors, consultants, authorities, and beneficiaries. We use the latest tools and technologies to manage the projects, such as project management software, cloud computing etc. We also follow the international standards and best practices of project management, such as the Project Management Body of Knowledge (PMBOK), the International Project Management Association (IPMA), and the Project Management Institute (PMI). By choosing us for project management, you can benefit from our expertise, professionalism, and dedication in delivering successful projects. You can also benefit from our cost-effectiveness, quality, reliability, efficiency, innovation, and customer satisfaction.

- **Funding arrangements:** We provide you with funding arrangements for various types of projects, such as foreign funded projects, local and international investments, and bank loans. We help you secure the necessary funds for your projects, by providing services such as feasibility studies, financial analysis, risk assessment, due diligence, proposal writing, negotiation, and contract signing. We also help you manage the funds effectively, by providing services such as budgeting, accounting, auditing, reporting, and compliance. We have access to various sources of funds, such as foreign donors, international organizations, private investors, and banks. We also have a strong network of contacts and partners in the financial sector, which enables us to provide you with the best funding options and terms. By choosing us for funding arrangements, you can benefit from our financial acumen, experience, and network in securing and managing funds for your projects. You can also benefit from our cost-effectiveness, quality, reliability, efficiency, innovation, and customer satisfaction.
- **Trading activities:** We provide you with trading activities for various types of products and services, such as industrial, agricultural, fisheries, livestock, hospitality, and ayurveda products and services. We help you buy and sell your products and services in the global market, by providing services such as market research, sourcing, procurement, logistics, distribution, and customer service. We also help you handle the legal, regulatory, and cultural aspects of trading, such as import and export regulations, customs clearance, tariffs, taxes, licenses, permits, certifications, and quality standards. We also help you deal with the challenges and opportunities of trading, such as competition, demand, supply, price, currency, and exchange rate fluctuations. We have a strong network of contacts and partners in various countries and sectors, which enables us to provide you with the best trading opportunities and solutions. By choosing us for trading activities, you can benefit from our trading expertise, experience, and network in buying and selling your products and services in the global market. You can also benefit from our cost-effectiveness, quality, reliability, efficiency, innovation, and customer satisfaction.
- **Manufacturing:** We provide you with manufacturing services for various types of products, such as industrial, agricultural, fisheries, and livestock products. We help you produce high-quality products that meet the needs and expectations of your customers, by providing services such as product design, development, testing, validation, and improvement. We also help you optimize your manufacturing processes and operations, by providing services such as production planning, scheduling, inventory management, quality control, and maintenance. We also help you comply with the environmental, health, and safety standards and regulations, by providing services such as waste management, pollution prevention, energy efficiency, and occupational safety. We also follow the international standards and best practices of manufacturing, such as the ISO 9001, the ISO 14001, and the ISO 45001. By choosing us for manufacturing, you can benefit from our manufacturing expertise, experience, and network in producing high-quality products for your customers. You can also benefit from our cost-effectiveness, quality, reliability, efficiency, innovation, and customer satisfaction.

- **Hospitality:** We provide you with hospitality services for both local and foreign visitors, such as operating hotels, guest houses, and restaurants. We help you provide comfortable, convenient, and enjoyable accommodation and dining experiences for your guests, by providing services such as reservation, check-in, check-out, housekeeping, room service, catering, and entertainment. We also help you offer various types of facilities and amenities for your guests, such as Wi-Fi, TV, air conditioning, swimming pool, spa, gym, and conference room. We also help you cater to the diverse needs and preferences of your guests, such as dietary, cultural, and religious requirements. We use the latest tools and technologies to provide the hospitality services, such as online booking, mobile payment etc. We also follow the international standards and best practices of hospitality, such as the World Tourism Organization (WTO), the World Travel and Tourism Council (WTTC), and the Hotelstars Union (HSU). By choosing us for hospitality, you can benefit from our hospitality expertise, experience, and network in providing comfortable, convenient, and enjoyable accommodation and dining experiences for your guests. You can also benefit from our cost-effectiveness, quality, reliability, efficiency, innovation, and customer satisfaction.
- **Ayurveda:** We provide you with ayurveda services for both local and foreign visitors, such as providing ayurveda and herbal related goods and services. We help you improve your health and well-being, by providing services such as consultation, diagnosis, treatment, prevention, and education. We also help you access various types of ayurveda and herbal products, such as medicines, supplements, cosmetics, and food. We also help you experience various types of ayurveda and herbal therapies, such as massage, steam, oil, bath, and yoga. We use the traditional and authentic methods and principles of ayurveda and herbalism, which are based on the holistic and natural approach to health and wellness. We also follow the international standards and best practices of ayurveda and herbalism, such as the World Health Organization (WHO), the International Ayurveda Foundation (IAF), and the Ayurveda Practitioners Association (APA). By choosing us for ayurveda, you can benefit from our ayurveda and herbal expertise, experience, and network in improving your health and well-being. You can also benefit from our cost-effectiveness, quality, reliability, efficiency, innovation, and customer satisfaction.



## Our Management,

**Sooriya Bandara Herath**  
Managing Director

"I am Sooriya Bandara Herath, the Managing Director of Seven Win International (Pvt) Ltd. I have been working in the field of international trade and project consultancy since 2018. I have a history of profound success in Project Management, mobilizing and coordinating Foreign Development Assistance, providing advisory services to growth companies in Governance, Financial Management, and Funding Strategies. I am also engaged to advise and mentor as Managing Director of several other companies, with core competencies in various aspects of business management and development.

I started my professional career in 1998 as an Operation Manager at Samanalaeliya Tea Factory and moved to DDP Packaging (Pvt) Ltd in 1999 as an Accountant. In 2000, I joined the Government Service as a Research Assistant of the Department of External Resources, Ministry of Finance and Planning. After 12 years of experience in Government Service, I started my own business as an entrepreneur.

I hold a Bachelor of Science (Business Administration) from the University of Sri Jayawardenapura, Sri Lanka, and two Postgraduate Diplomas in Business Management and Project Appraisal and Management from the University of Colombo, Sri Lanka, and Maastricht School of Management, Netherlands, respectively. I am also a member of the Association of Accounting Technicians of Sri Lanka and Licentiate of the Institute of Chartered Accountants of Sri Lanka. I have successfully completed several professional development programmes in accounting, financial management, economic development policy, and economic planning and management, conducted by reputable institutions in India, Korea, and Malaysia.

We have a team of experienced and knowledgeable professionals who can help you navigate the global marketplace and achieve your international business goals. We are passionate about helping our clients achieve their global business goals and providing them with the best solutions and services. We are also committed to social responsibility and environmental stewardship, and I adhere to the highest ethical standards in our business practices."

## CONTACT US

### **Seven Win International (Pvt) Ltd.**

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